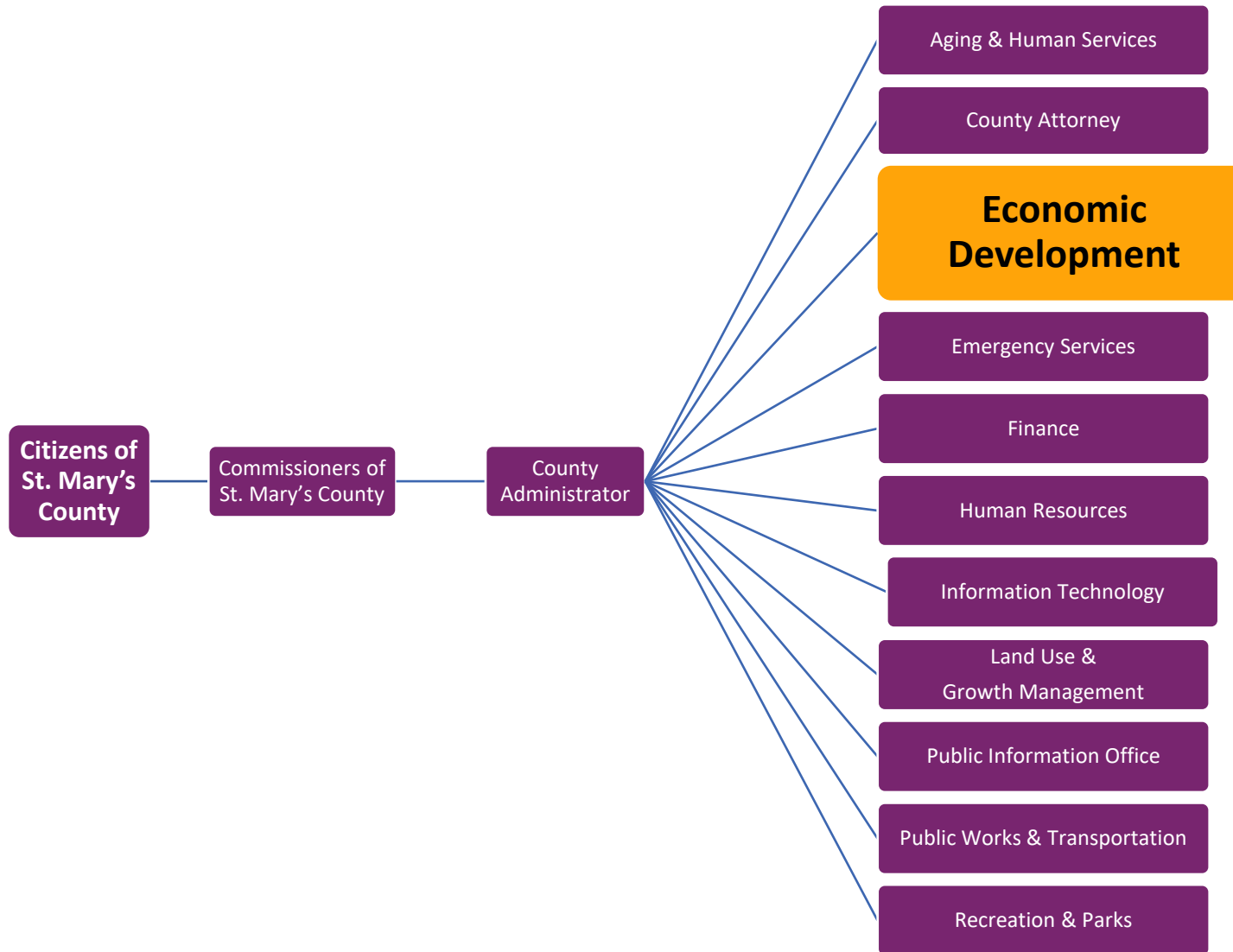


County Organizational Chart

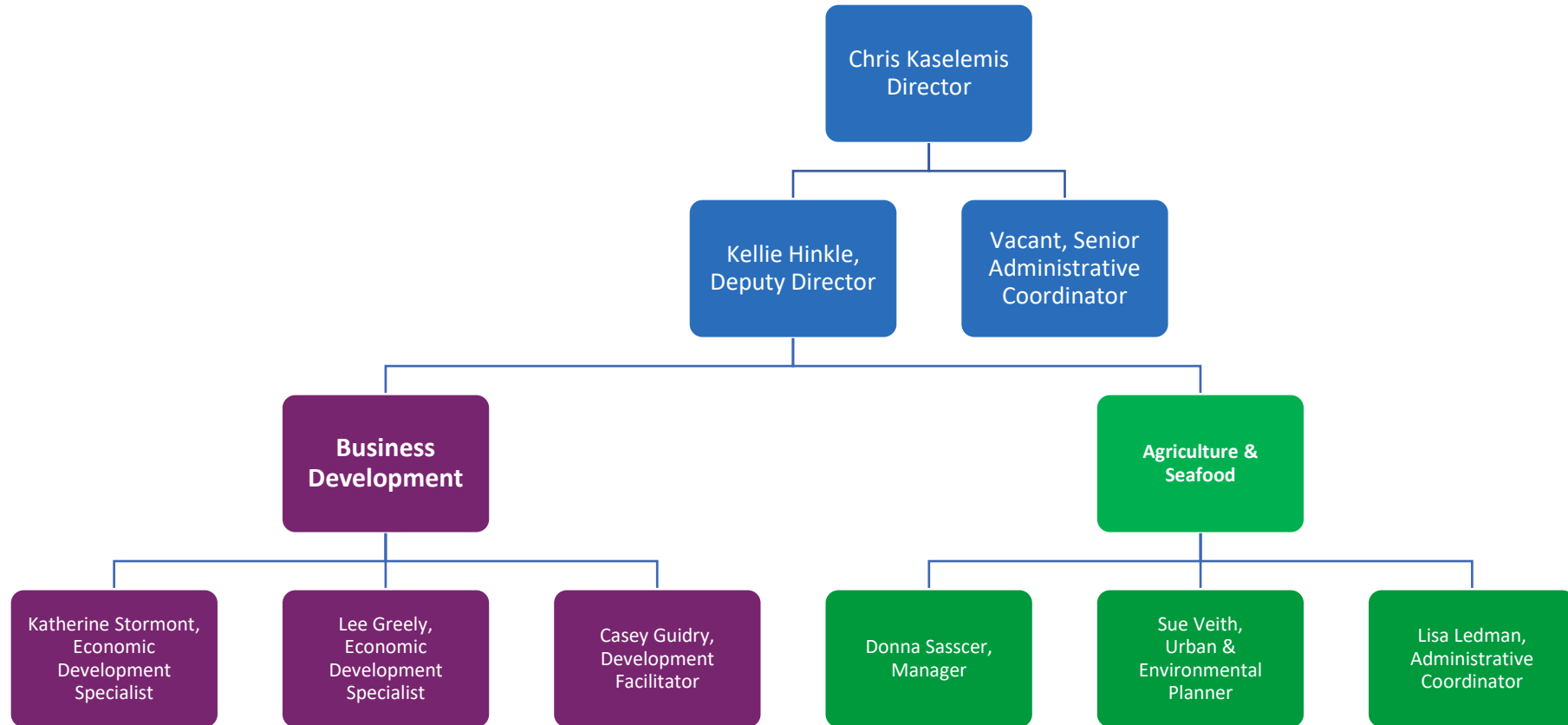


About the Department of Economic Development

- Works on behalf of all citizens and business to secure a sound resilient economy in St. Mary's County.
- Can provide:
 - site selection assistance
 - development ombudsmen services
 - data research and analytics
 - business consultations
 - connections to resource providers
 - financing resources and tax incentives
- Website: yesstmarysmd.com
- Instagram: StMarysTakeFlight
- Facebook & LinkedIn



Department of Economic Development Team



An aerial photograph of a town, likely Salisbury, Maryland, showing a mix of residential and commercial buildings, parking lots, and a large body of water (Chesapeake Bay) in the background. The image is slightly faded to serve as a background for the text.

Economic Indicators

- Population: 114,468
- Median Age: 36.7

SMC	36.5
MD	38.3
US	38.5

- Median Household Income:

SMC	\$95,864
MD	\$87,063
US	\$70,784

Economic Indicators

- GDP: \$8.1 billion
- Total Civilian Labor Force: 57,912
- Labor Force Participation Rate ²⁰²²:

SMC	64.8%
MD	66.1%
US	62.4%

- Unemployment Rate ^{August 2022}:

SMC	4.4%
MD	4.3%
US	3.7%



A High-Tech Workforce

- 1st **highest** number of tech workers in the Country (24/7 Wall Street)
- 4th **best** place in the country for tech jobs (Nerdwallet)
- **More** aerospace engineers per capita than anywhere else in the country (Bureau of Labor Statistics)
- 3.5% **above** the national average for STEM Employment (Forbes)



The Big Picture

- Comprehensive Economic Development Strategic Plan Update
- Sustainable Communities
- AeroPark Innovation District
- Development review process.
- Attract and retain Young Professionals
- Business retention and expansion—incentives, development support promotion



The Big Picture

- Land Preservation—NAS PAX and Quality of Life
- Local agriculture support
- Enhance tourism
- Promote “Take Flight”—raise awareness of SMC
- Showcase DED efforts via promotion and communication





From Keyboard to
Paddleboard in
20 minutes

WORK TO PLAY IS 20 AWAY
IN ST MARY'S COUNTY

smc20away.com



A Strategic Plan for an Innovation- Driven Economy

- *4-Pronged Approach:*
 - Grow emerging and heritage industries
 - Attract and retain a young, talented, and diverse workforce
 - Create a nurturing environment for innovation and entrepreneurship
 - Support and advance the mission of Naval Air Station (NAS) Patuxent River and its tenant commands

Targeted Growth Industries



Aviation and
Aircraft
Modification



Advanced
Manufacturing




Uncrewed and
Autonomous
Systems



Agriculture
and
Aquaculture



Tourism



Naval Air Station (NAS) Patuxent River

Economic Impact:

- Supports over 61,132 jobs to the Maryland State Economy
- Impacts \$8.7 billion in output to the Maryland State Economy
- Supports \$3.6 billion in wages on an annual basis to the Maryland State Economy





Support and advance mission of NAS PAX River

- Support workforce efforts
- Continue to prioritize land preservation efforts
- Commercialization opportunities through TechPort
- Collaborate with NAVAIR to assess and address skill demands
- Coordinate and strategize with base officials about infrastructure needs and shared services



Create A Nurturing Environment For Innovation And Entrepreneurship

-
- Economic Assets
Firms, Institutions, and Organizations
 - Physical Assets
Buildings, Open Spaces, Streets, and Infrastructure
 - Networking Assets
Relationships, Opportunities, and Activities



AEROPARK

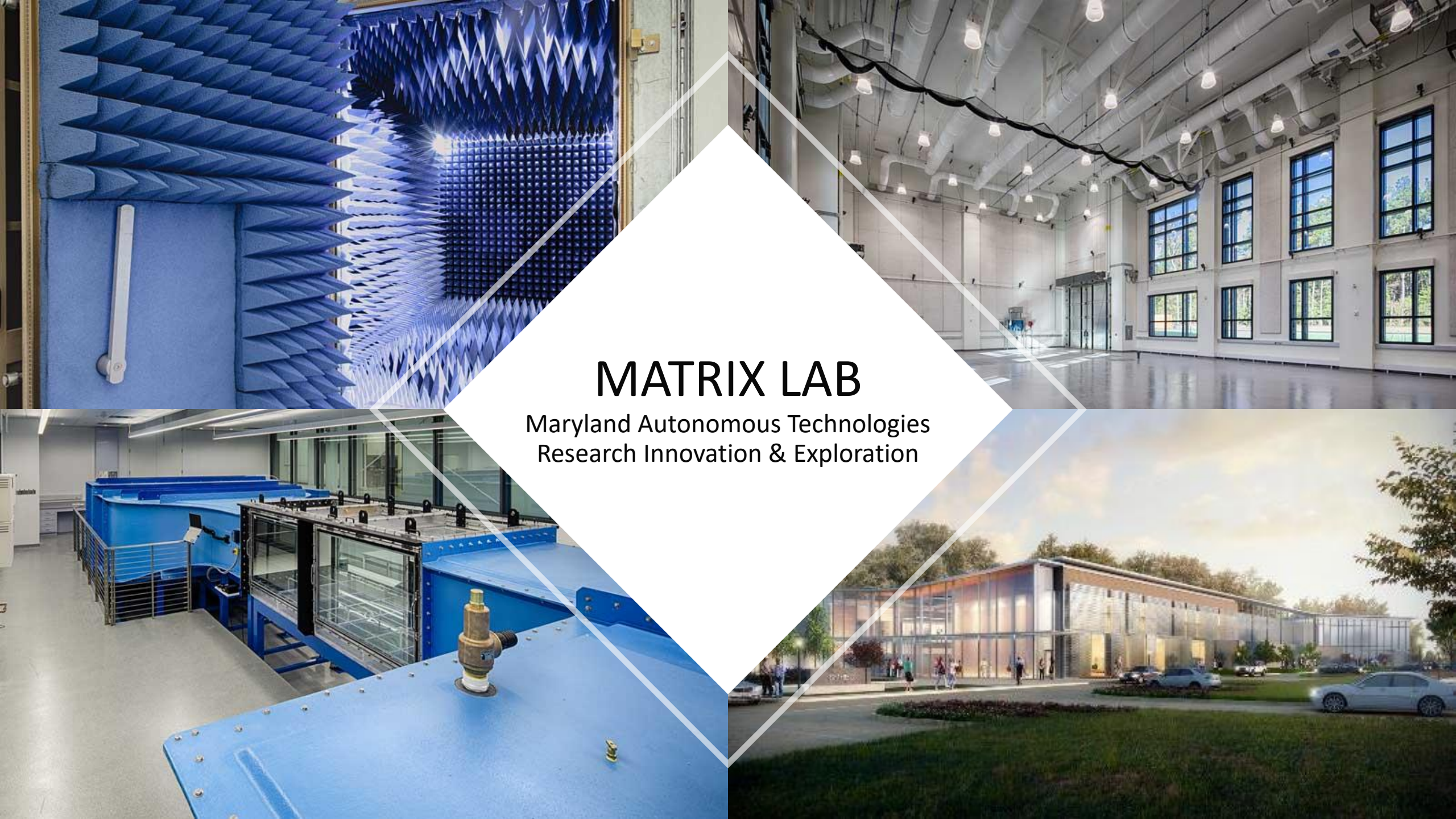
INNOVATION DISTRICT

where ideas take flight



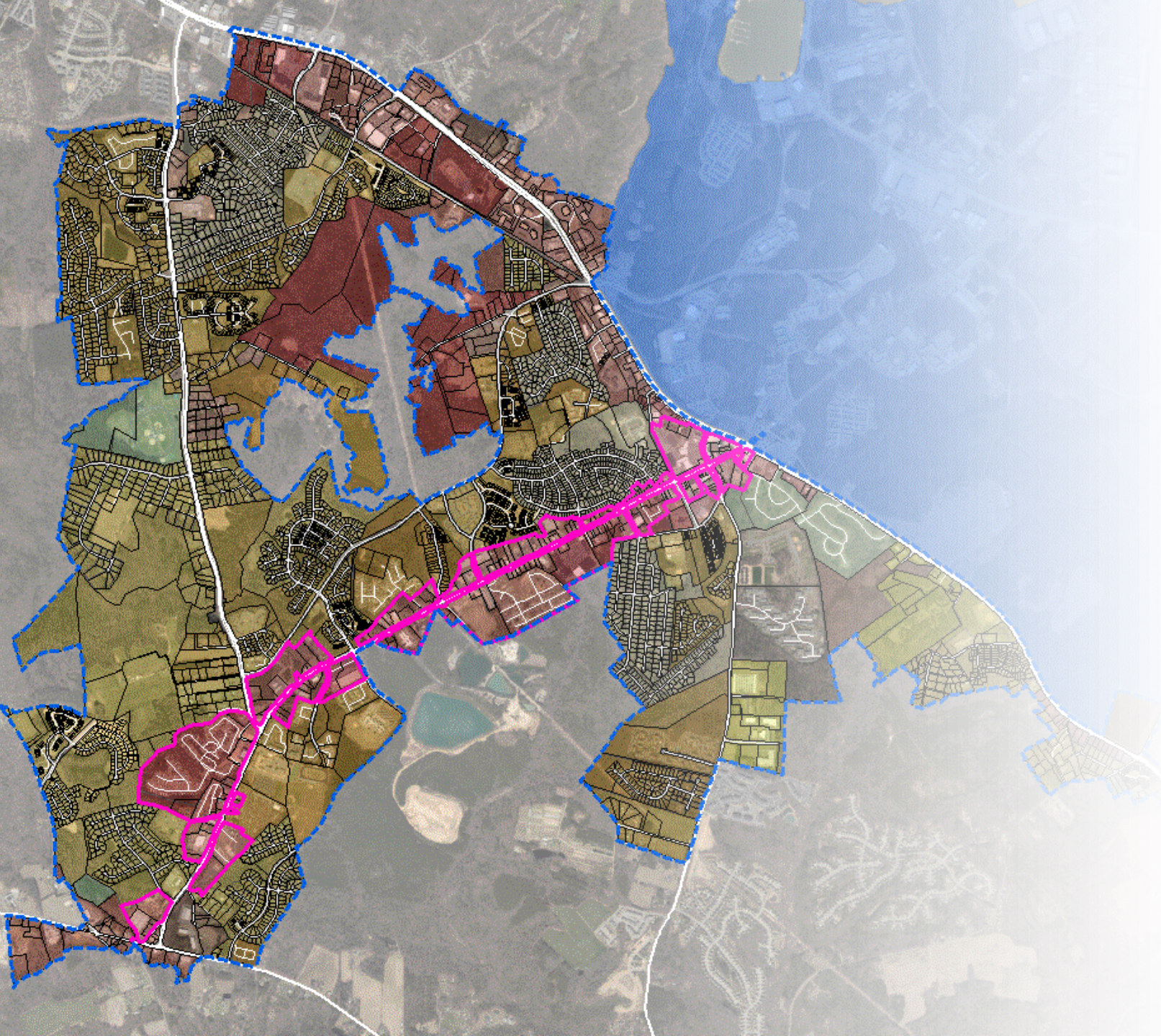
USMSM

UNIVERSITY SYSTEM *of* MARYLAND
AT SOUTHERN MARYLAND



MATRIX LAB

Maryland Autonomous Technologies
Research Innovation & Exploration



Sustainable Communities

- Streetscape Improvements
- Parks Related Improvements
- Event Creation/Promotion



Agriculture, Seafood, and Forestry Overview

- Provide opportunities for agriculture community to continue to thrive.
- Manage County farmers markets.
- Lead land preservation efforts.
- Heritage Industries

Join us at the Markets! 
Where Farm Fresh Goodness is ALWAYS in Season!



**The Barns at
New Market**
29133 Thompson Corner Rd
Mechanicsville, MD 20659
**Monday-Saturday
9 am until 4 pm**



**California
Market**
22801 Three Notch Rd
California, MD 20619
**Saturdays
9 am until 1 pm**



**Home Grown
Farm Market**
21078 Three North Rd
Lexington Park, MD
20653
**Saturdays
9 am until 1 pm**

St. Mary's County Markets - Open Spring to Late Fall
www.YesStMarysMD.com



the
BARNs
at New Market

29133 Thompson Corner Road,
Charlotte Hall, Maryland

Seasonal Market Building open
Monday – Saturday from 9 am
until 4 pm

Value Added Building will host
a special Holiday Market on
Saturdays only from 9 am until
4 pm during November and
December.

Land Preservation Efforts

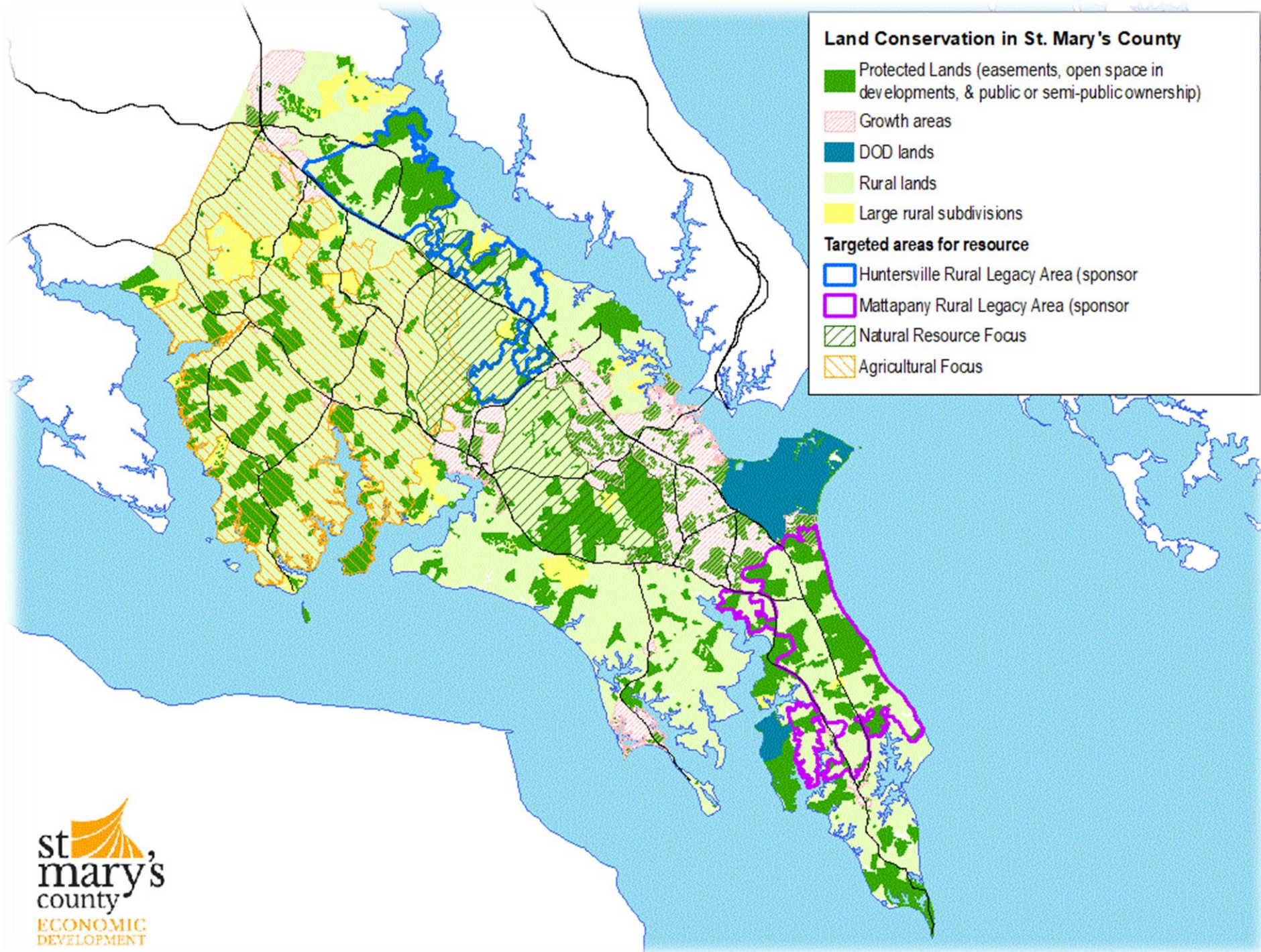
29,430 acres preserved in St. Mary's

Maryland Agriculture Land
Preservation Foundation (MALPF)

Rural Legacy (Mattapany &
Hunterville Area)

Transferrable Development Rights
(TDRS)





Current DED Projects

Workforce Attraction/Retention

- Quality of life focus
- ACT Work Ready Communities
- Tech Resource Book
- Navy Alliance Workforce Committee
- Partnership with St. Mary's Young Professionals
- Recruitment Packets
- Development/Permit process navigation

Innovation/Entrepreneurship

- AeroPark Innovation District
- Airport Terminal Renovation
- TechPort
- Southern Maryland Innovates
- Regional Innovation Collaborative
- Start A Business/Business licensing easing
- California Farmers Market, Home Grown Farm Market, The Barns at New Market oversight and support

Current DED Projects

Business Resource Initiatives

- YesStMarysMD.com Website
- Sustainable Communities
- Ag and Tourism zoning use updating
- New and Expanding Business (NEXB) Tax Credit
- Property Tax Challenge
- Attract businesses into County
- Support business expansion in County
- Regional Agriculture Center
- The Barns at New Market
- Development Facilitation

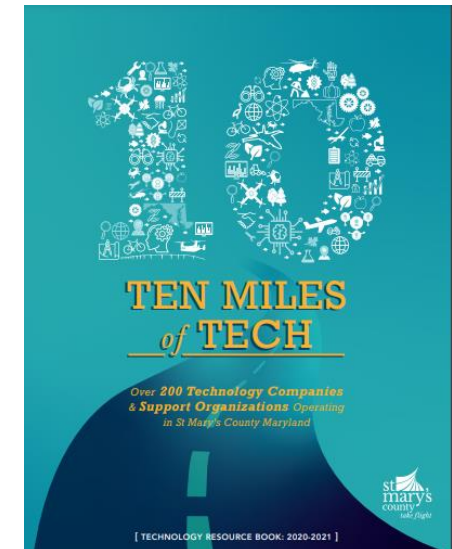
NAS Pax Support

- Defense Community Infrastructure Program (DCIP)
- Land Preservation - MALPF and RLA programs
- Southern Maryland Navy Alliance Participation and Support
- The Patuxent Partnership
- TechPort / Tech Bridges
- Bi-Annual Joint Meetings (Base Commander/CSMC)

Publications and Materials



	1	2	3	4	5	6	7	8	9	10	11	12
COUNTY MARKETS												
Northern County Market												
Dorchester Hall Market												
California Market												
2000 State Road												
2000 State Road												
2000 State Road												
2000 State Road												
FRUIT												
Blackberries												
Blueberries												
Cantaloupes, Honeydew, Watermelon												
Peaches												
Raspberries												
Strawberries												
VEGETABLES												
Asparagus												
Green Beans, Lima Beans												
Beans, Eggplant, Onions, Peppers												
Broccoli, Cabbage, Cauliflower, Chard												
Brussels Sprouts, Green Potatoes												
Corn												
Cucumbers												
Garlic												
Kale, Lettuce, Spinach, Turnips												
Mushrooms												
Onions												
Parsnips												
Potatoes												
Squash, Zucchini												
Tomatoes												
OTHER FAVORITES												
Apple, Pear, Peach, Plum, Nectarine												
Brussels												
Cheese												
Eggs												
Fruit												
Herbs												
Meat & Poultry												
Pumpkins												
Vegetables												



Say yes to
St. Mary's County, MD

PROPELLING BUSINESS

Partnerships





Economic Development Commission

The purpose of the Economic Development Commission (EDC) is to provide the Commissioners of St. Mary's County with advice and assistance concerning the development and implementation of a comprehensive economic development strategy to guide the diversification of the County's future economy. Currently updating the Comprehensive Economic Development Strategy (CEDS).



EDC Members

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Curtis Brown
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Agriculture, Seafood and Forestry Board

- The purpose of the Agriculture, Seafood and Forestry Board is to identify and implement activities aimed at preserving agriculture and seafood harvesting as prosperous components of the County's economy. The Board works diligently to promote the agriculture, aquaculture, seafood and forestry industries.



12/04/2

Agriculture, Seafood and Forestry Board Members

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